

Onondaga County Industrial Development Agency  
Regular Meeting Minutes  
December 11, 2008

The regular meeting of the Onondaga County Industrial Development Agency was held on Thursday, December 11, 2008 at the Eastside Business Center, 1201 E. Fayette Street, Syracuse, New York.

Chairperson Robert Baldwin called the meeting to order at 8:03 a.m. with the following:

PRESENT:

Robert Baldwin  
Joseph Scuderi  
Gregg Kidd  
William Towsley  
Russell Andrews

ABSENT:

Dan Healy  
John Rizzo

ALSO PRESENT:

Mark Arbon, Agency Counsel, Gilberti Law Firm  
Mary Beth Primo, Director, Office of Economic Development  
Carolyn May, Interim Executive Director  
Kim Hall, Management Analyst, office of Economic Development  
Cheryl Menzel, Sr. Economic Development Specialist, Office of Economic Development  
Karen Doster, Recording Secretary, Agency  
Frank Lipari, Plan and Print Systems Incorporated  
Ed Robicheau, FW Webb & Company  
Kevin McAuliffe, Hiscock & Barclay  
Lisa DaRin, CNY ASC LLC  
Steve McCormack, Anheuser-Busch  
Denise Santucci, Anheuser-Busch  
Janice Cramer, Anheuser-Busch  
Ryan Brown, Anheuser-Busch  
James O'Connell, O'Hara, O'Connell & Ciotoli  
Barry Bullis, Town of Lysander  
Shelli Ryan, Gilberti Law Firm  
Don Western, Syracuse University  
Karen Kitney  
Sue Stanczyk, County Legislature  
William Meyer, County Legislature

Robert Baldwin stated that John Rizzo had mentioned that his business was calling him out of town more and more and was interfering with his ability to make the meetings and devote the amount of time he felt was necessary to be an effective agency member so he submitted his resignation. He stated that John Rizzo was Vice Chair to the IDA Board and served as Chair to the Governance Committee. He stated that he put a lot of time and effort into the Agency and his input is going to be missed.

Robert Baldwin stated that John Rizzo's resignation has created a vacancy and Karen Kitney has been nominated to the Legislature to fill the position. He stated that she has been a municipal planner at City/County Planning for numerous years and has been synonymous with mutual cooperation and regionalization. He stated that she will bring a great deal to the Board. He stated that it has not been confirmed by the Legislature at this point.

Robert Baldwin stated that that Mary Beth Primo has been nominated to the Legislature to fill the Director of the Office of Economic Development position. He stated that he looks forward to working with Mary Beth Primo as successor to Don Western.

Robert Baldwin welcomed Barry Bullis, Supervisor Town of Lysander and Jim O'Connell, Attorney for Baldwinsville School District.

#### APPROVAL OF REGULAR MEETING MINUTES – NOVEMBER 9, 2008

Upon a motion by Gregg Kidd, seconded by Russell Andrews, the OCIDA Board approved the minutes of November 9, 2008 regular meeting with Robert Baldwin, Joseph Scuderi and William Towsley voting yes. Motion was carried.

#### TREASURER'S REPORT

Kim Hall gave a brief review of the OCIDA investments and accounts for the month of November 2008.

Robert Baldwin asked why the legal fee has increased. Carolyn May stated that the Gilberti Law Firm has done significantly more work than in the past.

Robert Baldwin asked if any of the money was pass through. Carolyn May stated that it is all IDA expenses and no pass through.

Russell Andrews stated that the Agency's equity has decreased from about \$6,000,000 to about \$5,000,000 and asked if the decrease is going to continue. Carolyn May stated that it is anticipated that the Agency will not be at the level that the Board normally sees.

Robert Baldwin stated that a large problem that the Agency faces is the failure of the State Legislature to approve or remove the sunset on the public facility bonding ability and effects a significant amount of Agency income.

Gregg Kidd asked how the cash is going to be invested. Kim Hall stated that he is going to watch the rates. He stated that the Agency can receive the about the same rate in a Money Market account as in a Treasury. He stated that he saw that Treasuries are yielding negative and the Agency may be better off in the short term keeping money in the Money Market account.

Gregg Kidd suggested looking into investing in some CD's. Kim Hall stated that he would like to call Gregg Kidd and discuss some options.

Upon a motion by Gregg Kidd, seconded by Russell Andrews, the OCIDA Board approved the investments and accounting for the month of November 2008 with Robert Baldwin, William Towsley and Joseph Scuderi voting yes. Motion was carried.

#### PAYMENT OF BILLS – SCHEDULE #316

Upon a motion by Joseph Scuderi, seconded by Gregg Kidd, the OCIDA Board approved the Payment of Bills, Schedule #316 with General Expenses being \$337,965.64 and Marketing Expenses being \$19,988.32 with Robert Baldwin, Russell Andrews and William Towsley voting yes. Motion was carried.

#### PLAN AND PRING SYSTEMS INCORPORATED – EMPLOYEE PRODUCTIVITY PROGRAM APPLICATION

Robert Baldwin asked Frank Lipari to describe what Plan and Print Systems is, the customer base and how things are going. Frank Lipari stated that Plan and Print Systems started out as a blue print company. He stated that the company grew into construction document management and they deal with the architects, engineers, construction managers and general contractors. He stated that the projects are put together and are sent the files to Plan and Print Systems. He stated that whether it is in paper form or digital files, they put it together and put it into an online plan room. He stated that the subcontractors have access to view the job online to see if they can bid on it. He stated that the digital files or blueprints are ordered from them and sent out.

Robert Baldwin stated that the program enables the contractors and suppliers to go online and see exactly what it is as opposed to looking at summaries.

Frank Lipari stated that contractors used to come into their office and flip through pages and now they can sit in their own office and look at them online. He stated that it is saving them time. He stated that it is a big investment for Plan and Print.

Robert Baldwin asked how many employees does Plan and Print have. Frank Lipari stated that they have 22 employees plus himself and his brother. He stated that the company started out with two employees.

Robert Baldwin stated that PLP Digital Systems is going to be providing the training and asked Frank Lipari to explain the training. Frank Lipari stated that in 1996 Plan and Print bought the PLP Digital's software. He stated that it enables them to archive their drawing and send it to a job queue that they manage. He stated that when they send the drawings to high-speed plotters, they come out in order and in a set. He stated that his company is now buying a track software from PLP. He stated that the blue print is dropped off at the office and logged into the track software or if it is emailed it goes automatically into the track. He stated that anyway the plans come in, they go to the track. He stated that the software allows the employees to find the files easily with good efficiencies.

Robert Baldwin asked who their customer base is. Frank Lipari stated that it is mostly in New York State including engineers, architects and all the subs.

Upon a motion by William Towsley, seconded by Gregg Kidd, the OCIDA Board approved a resolution accepting an application to the Employee Productivity Program from Plan and Printing Systems Incorporated, a company that provides digital services and document management to the construction industry and services “blueprint sized” printers and scanners, for \$5,315 as part of a \$10,630 program to train 15 employees in the operation of an order tracking system, an accounting software system and the servicing of the KIP America product line with Robert Baldwin, Joseph Scuderi and Russell Andrews voting yes. Motion was carried.

#### FW WEBB & COMPANY – SEQRA FINDINGS & PROJECT INDUCEMENT

Robert Baldwin stated that the application has been submitted to the Town of DeWitt and asked if FW Webb & Company has appeared before the board in open session. Ed Robicheau stated that FW Webb has submitted their application but have not been before the Board in open session but they have been to a few work sessions.

Robert Baldwin stated that there has been no lead agency designated for SEQRA purposes. He stated that the project is a Type I action. He stated that before the Agency can take any action, the SEQRA process needs to begin. He stated that rather than waiting for the Town of DeWitt to begin the process on their part, it would be appropriate to designate OCIDA as lead agency and send out SEQRA notices. He stated that if the SEQRA process is not started then the whole project gets delayed. He asked Mark Arbon if that is an accurate statement. Mark Arbon stated that it is an accurate summary.

Robert Baldwin stated that it doesn’t necessarily mean that the Agency is going to be lead agency because the Town Planning Board has to approve the site plan and may decide to be lead agency but at least the process can get started.

Robert Baldwin asked when FW Webb is going to appear before the DeWitt Board. Ed Robicheau stated that they are hoping to be in front of the Board on December 18. He stated that they have been on the agenda a couple times and have had a couple small issues.

Upon a motion by William Towsley, seconded by Russell Andrews, the OCIDA board approved a resolution accepting the role of lead agency for purposes of compliance with the SEQRA for the FW Webb & Company project in the Town of DeWitt subject to the Town of DeWitt’s desire to be lead agency and agreeing to them being lead agency with Robert Baldwin, Gregg Kidd and Joseph Scuderi voting yes. Motion was carried.

#### TESSY PLASTICS – SEQRA AND INDUCEMENT RESOLUTION

Robert Baldwin asked if there were any concerns at the public hearing. Carolyn May stated that there were no concerns.

Mark Arbon stated that there is a recommendation of a negative declaration.

Robert Baldwin stated that after review by staff, they have made a determination that there is no significant environmental impact and recommend adopting a negative declaration.

Upon a motion by Joseph Scuderi, seconded by William Towsley, the OCIDA Board approved a resolution adopting a negative declaration for the Tessy Plastics project located in the Town of Elbridge as an unlisted action with no significant effect on the environment with Robert Baldwin, Gregg Kidd and Russell Andrews voting yes. Motion was carried.

Upon a motion by William Towsley, seconded by Russell Andrews, the OCIDA Board approved an inducement resolution for a straight lease transaction consisting of the construction of a 40,000 square foot expansion of the west manufacturing plant to be used for production and warehousing located in the Town of Elbridge with Robert Baldwin, Gregg Kidd and Joseph Scuderi voting yes. Motion was carried.

Russell Andrews asked if Tessy Plastics has requested any type of benefits from Cayuga County. Kevin McAuliffe stated that Tessy Plastics has not gone to Cayuga County requesting benefits because the plant is only in Onondaga County.

Russell Andrews stated that some of the employee base is probably in Cayuga County. Kevin McAuliffe stated that they have not gone to Cayuga County for assistance but they have turned to Empire State Development for additional assistance a number of times in the past year but with no success. He stated that unfortunately Empire State Development Corp measures on job creation, not on how much is spent to keep the jobs in Central New York. He stated that even though this project is \$1,700,000, it is part of a plan which is the continuation of \$20,000,000 in new equipment in order to automate, stay cost effective and keep the jobs here in Central New York. He stated that the application shows a retention of 570 employees and 0 new but ESDC looks only at new employees. He stated that Tessy Plastics has been unable to obtain much because they are not increasing but they are maintaining.

Robert Baldwin stated that the number of plastics manufacturing companies in Central New York moving to North Carolina is substantial.

#### CNY ASC LLC – PROJECT REVIEW AND PUBLIC HEARING NOTICE RATIFICATION

Robert Baldwin stated that this CNY ASC LLC project consists of the equipment that is going into the surgery center.

Kevin McAuliffe stated that the between the time that CNY ASC LLC came before the board relative to now, they did obtain the certificate of need from the State Health Department which gave them the ability to move forward with the ambulatory surgery center. He stated that although this project has always been a part of the whole project, the preliminary plans showed it as a separate building because they wanted to move forward with the main building. He stated

that without having the certificate they could not state that the ambulatory surgery center was going to become a reality. He stated that the surgery center is going to be inside the building and this is the equipment part to be used in the surgery center.

Robert Baldwin stated that the building was approved by the Agency previously. Kevin McAuliffe agreed.

Upon a motion by Russell Andrews, seconded by William Towsley, the OCIDA Board approved a resolution describing the proposed CNY ASC LLC project and the financial assistance the Agency may consider for the equipping of a 16,500 square foot ambulatory care surgery center located on the third floor office building constructed by Central Land LLC, located in the Town of Dewitt with Robert Baldwin and Gregg Kidd voting yes. Joseph Scuderi abstained. Motion was carried.

Upon a motion by William Towsley, seconded by Russell Andrews, the OCIDA Board approved a resolution ratifying the public hearing notice scheduled for January 5, 2009 in the Town of DeWitt town offices with Robert Baldwin and Gregg Kidd voting yes. Joseph Scuderi abstained. Motion was carried.

#### ANHEUSER – BUSCH – PROJECT REVIEW

Robert Baldwin asked Steve McCormack to describe the project. Steve McCormack stated that this is new for Anheuser-Busch to ask the IDA for assistance. He stated that there has been a change of control at Anheuser-Busch and they are now part of a larger corporation called Anheuser-Busch Inbev. He stated that it has changed their access to capital. He stated that they initiated the project as part of Anheuser-Busch Incorporated and fully expected to complete the project without coming before the Board without requesting assistance. He stated that the capital access has changed to the extent that they will not be able to complete the project as planned. He stated that they have been able to accelerate some capital spending. He stated that the brewery completed \$15.9 million of the project and the remaining is \$23.6 million to complete. He stated that the remaining has not been stopped and they continue to do some work at this time but going into next year it will be suspended pending more attractive return on the investment. He stated that they continue to do other investments in their operation such as realigning the sewers at a cost of \$2,000,000 this year and another \$2,000,000 next year without assistance. He stated that the project they are requesting assistance with is discretionary and does not need to be done today. He stated that their cost operation here in Central New York among eleven other similar operations in the Country is the 10<sup>th</sup> in cost, 1 being good and 12 being the highest cost. He stated that the project would make the operations here comparable to all the others because they have all had the modernization take place in their plants. He stated that they have been in operation in Baldwinsville for 25 years and during that period of time they have invested \$1,161,000,000 in their operations. He stated that their typical annual investment has been \$30,000,000 per year. He stated that in this particular project they will be seeing a suspension in work for indefinite period of time. He stated that they are requesting from the Agency a PILOT to help make the project attractive enough for the new management team to continue the investment here.

Robert Baldwin stated that it is his understanding that Inbev is looking around at various operations throughout the country and looking at cost effectiveness in order to determine what is done where. He stated that because of the cost of doing business in New York, there is a possibility that operations that are currently being conducted here could move elsewhere. Steve McCormack stated that Robert Baldwin's statement is correct. He stated that half of their product goes to Vermont, New York and Pennsylvania and they have worked to fill their plant with unusual brands and packages that could be found anywhere in the United States. He stated that the choice of where they produce these items is a cost factor. He stated that currently they are operating about 77% and it is correct to say that cost is a factor on how fully employed the Baldwinsville plant is.

Robert Baldwin stated that he has read in the paper of promises made relative to the acquisition and that the plant would not be closed but it does not have anything to do with the extent of the employment within the plant. Steve McCormack stated that Anheuser-Busch just signed a labor agreement promising to keep all 12 operations open and operating conditioned that there were no increase in taxes. He stated that they have also made the commitment with Anheuser-Busch Inbev acquisition change of control that they would keep the operations with the same conditions. He stated that their employment is 833 employees with 589 are full time. He stated that they continue to operate through the week and some volunteer to come in on weekends. He stated that he does not see that changing depending on this project. He stated that they have talked to the local labor union and they have sent a letter to the IDA board indicating their support for the project. He stated that the project will make them more efficient and through attrition they will get even better in terms of their operations. He stated that sustaining long term operations with the decision made today will have an impact five to ten years out. He stated that the request before the board will impact Anheuser-Busch not only today but in about 5 years so they are well positioned. He stated that if they do not do this project, they may be at risk.

Robert Baldwin stated that the project will help Anheuser-Busch to be more competitive. He stated that there is a possibility of getting new business within the company.

Joseph Scuderi asked where the two plants are that are more costly than the Baldwinsville plant. Steve McCormack stated that one is in Newark, New Jersey and the other is Merrimack, New Hampshire.

Robert Baldwin stated that Jim O'Connell, attorney to the Baldwinsville School District, has delivered a letter to him relative to the project. He stated that he has requested to make a statement on the project and asked the Board if they want to hear his comments or save them for a future time.

Joseph Scuderi asked if the Baldwinsville plant manufactures all brands. Steve McCormack stated that they do not manufacture every brand but they are most complex. He stated that compared to the next most complicated plant, the Baldwinsville plant is making twice as many as them. He stated that they make 57 brands and they concentrate on making unusual brands. He stated that they make the best selling brand in Minnesota, most popular package in Mississippi, all the Bacardi brands and a sleek can for the whole United States in the Baldwinsville plant.

Joseph Scuderi stated the Agency doesn't know exactly what they are asking for yet and it would make more sense to know more about the actual request before hearing any comments on the project.

Upon a motion by Joseph Scuderi, seconded by William Towsley, the OCIDA Board approved a resolution describing the proposed Anheuser-Busch, Inc. project and the financial assistance the Agency may consider for the project with Robert Baldwin, Gregg Kidd and Russell Andrews voting yes. Motion was carried.

#### ANNUAL MEETING: APPOINTMENT OF NOMINATING COMMITTEE AND REVIEW OF PROFESSIONAL SERVICE PROVIDERS

##### LEGAL AND ACCOUNTING

Carolyn May stated that if there are any legal or accounting firms the Board members would like added to the list, let her know and she will add them.

Gregg Kidd asked if the list is just for solicitation. Carolyn May stated yes and there will be notices published in the Post Standard.

Upon a motion by Joseph Scuderi, seconded by Russell Andrews, the OCIDA Board approved a resolution directing staff to issue requests for proposals for professional audit and legal services with Robert Baldwin, Gregg Kidd and William Towsley voting yes. Motion was carried.

##### TECHNICAL ASSISTANCE

Carolyn May stated that in negotiations with a prospect, a company that has sold a product for almost 100 years but has never manufactured it themselves, are looking to open their own manufacturing plant, they were concerned about the challenges that might slow down opening the plant or influence their decision whether or not to open the plant here. She stated that she has met with another prospect that is similar. She stated that in addition to helping a company move through the process of locating here, there also seems to be a need to help a company understand how to run an efficient manufacturing plant. She stated that if the company can do that from the get go, then the plant will become less costly then it might be otherwise and help retain the plant in Central New York. She stated that the thought is that very specific attractions where impact is significant and possibly on some expansions, the Agency will through an alliance, offer a technical assistance grant to them. She stated that the alliance would have the skill set that understands how to run a manufacturing plant in Central New York. She stated that they would put together a full scope of work that would be negotiated between the Company, the Agency and then that would essentially shorten the company's time line to open.

Robert Baldwin stated that this area has a difficult time competing with other states because the cost of doing business here in Central New York is very high, particularly utility costs. He stated that if the Agency can start to give some innovative experience, it will make Central New York competitive. He stated that he recalls a company locating a distribution center in Tully and one

in Kansas. He stated that Kansas gave them a mentor to deal with all the issues and had a positive experience. He stated that the company's New York experience was more of a challenge. He stated that a technical mentor would offer something that other people don't. He stated that the mentor would be called on a case-by-case basis that would be part of a package negotiated. He stated that he would be interested in what various applicants would have to say and their thoughts. He stated that the RFP may be a good place to start and he is wondering if it would make sense to send an RFP to an engineering firm or a project manager. He stated that he is not sure really who would be the best type of group to actually work as the lead.

Carolyn May stated that she has received a couple questions primarily from law firms and construction firms and she assured them that this is not competition and the Agency is not looking for someone to build. She stated that the Agency is looking for someone who can run a manufacturing company, understand the legal process and implement it.

Joseph Scuderi asked Carolyn May if she has talked to the individuals on the RFP list. Carolyn May stated that she has talked to several and she has worked with several of them so she knows their depth of expertise.

Joseph Scuderi asked if the ones that were talked to feel they can respond to the RFP. Carolyn May stated yes.

Gregg Kidd asked if a mentor is being hired to help people maneuver through the process because the area has such a complicated system. Robert Baldwin stated that it is part of it but it also provides a technical assistance team to look at various aspects. He stated that it is something the Agency can offer and have a facilitator to call. He stated that every project is going to be different.

Gregg Kidd asked if the New York States complicated system is the problem. Robert Baldwin stated that it is not the entire issue but it is a part and the Agency would be able to help.

Russell Andrews stated that he has a concern that this may be adding another layer to the process that the company needs to go through. Carolyn May stated that it will remove the layers and have just one point of contact.

Russell Andrews asked if the State has a one point of contact to call. Carolyn May stated that there is two pieces, one is the administrative approvals that need to go through government and the other piece is to how to get a plant up and running quickly along with a workforce.

Joseph Scuderi stated that he thinks it is worthwhile to go through the process and the RFP should be mailed out.

Upon a motion by Joseph Scuderi, seconded by William Towsley, the OCIDA Board approved a resolution directing staff to issue requests for proposals for technical assistance serves with Robert Baldwin, Gregg Kidd and William Towsley voting yes. Motion was carried.

### APPOINT NOMINATING COMMITTEE

Robert Baldwin stated that he would like to appoint Russell Andrews to the nominating committee as Chairperson and Dan Healy as a member.

Upon a motion by William Towsley, seconded by Joseph Scuderi, the OCIDA Board approved a resolution appointing Russell Andrews and Dan Healy to be on the Nominating Committee with Russell Andrews being Chairman with Robert Baldwin, Gregg Kidd and Russell Andrews voting yes. Motion was carried.

### PROJECT APPROVAL REVIEW

Robert Baldwin stated that in 2005 the Agency established a policy where Agency applications are good for one year unless the Board agrees to extend. He stated that there have been a lot of projects that sit around. He stated that the Agency reviews the projects at the end of the year relative to their status and decide what to do.

Mark Arbon stated that unlike previous years where there were projects that didn't move forward, the projects listed are moving forward but at a slower pace. He stated that he does not believe any of the projects the Agency needs to take action on to say close within a certain period of time or they will be removed because they are making progress.

Upon a motion by Joseph Scuderi, seconded by Russell Andrews, the OCIDA Board approved to extend the applications for Action Developers, Armstrong Mold, Container Intermodal Distribution, DestiNY USA R & D Park, GE Inspection Technologies, LP, Hinsdale Road Group, LLC, Matlow Co., Inc., Onondaga Hotel Ventures, SYSCO Food Services – Syracuse, Tessa Medical Products, LLC, Tessa Plastics, Warner Energy, LLC, Welch Allyn, Inc and East Area YMCA for one year with Robert Baldwin, Gregg Kidd and William Towsley voting yes. Motion was carried.

### CLAY BUSINESS PARK: AUTHORIZATION OF THE PURCHASE OF PROPERTY AND RATIFYING THE EXECUTION OF PURCHASE CONTRACT.

Mark Arbon stated that the purchase is proceeding and hope to close soon. He stated that subdivision approval has not been obtained yet but expect to receive it soon and as soon as it is received, the Agency can close on the property. He stated that this is the parcel that has the railroad access on it.

Upon a motion by William Towsley, seconded by Joseph Scuderi, the OCIDA Board approved a resolution authorizing the purchase of property at 8852 Caughdenoy Road in the Town of Clay to be part of the Clay Industrial Site consisting of 83 acres of land for \$415,000.00 with Robert Baldwin, Gregg Kidd and Russell Andrews voting yes. Motion was carried.

Upon a motion by Joseph Scuderi, seconded by Russell Andrews, the OCIDA Board approved a resolution ratifying the August 28, 2008 execution of the Purchase Contract by Carolyn May for the Ardizzone Property and authorizing the execution of all documents and performance of all actions necessary to close the transaction with Robert Baldwin, Gregg Kidd and William Towsley voting yes. Motion was carried.

### INFORMATIONAL PROGRAM

Carolyn May stated that the Economic Development Council has been asked to participate in a program happening statewide to educate the community and public leaders as to the benefits and importance of industrial development agencies. She stated that there is legislation before the State Legislature that would significantly change and seriously impact what an IDA can do. She stated that the opponents of the legislation that offer our voice no longer have that ability because they are not longer a majority party. She stated that this entails the Agency contributing \$500.00 towards an insert into the Legislative Gazette which is the newspaper that is distributed throughout Albany and the State Legislature as well as bringing together our regional IDAs in the seven county region and talk about how to do a coordinated informational campaign. She asked what the Board's opinion is on this.

Robert Baldwin stated that he has a genuine concern that Albany is attempting to pull more and more of the decision making process and the benefit distribution back to Albany which will take away from local control. He stated that he believes that a lot of it is because they do not know what IDAs really do. He stated that \$500 is a worthwhile expense.

Carolyn May asked Don Western if he would brief members on ESD. Don Western stated that legislation has imposed a series of different operation requirements on IDAs. He stated that it mandated changes in the Board membership where school boards would have to be on the IDA Board and a series of other environmental interest groups among others, which would change context of board membership. He stated that there is a requirement for a community impact statement, which is really a SEQRA equivalent with 12 to 14 items to be prepared. He stated that it will cost more and can it be done in-house by staff or hire somebody to do it if there is reason. He stated that an approval process would be requirement with a mandated hearing. He stated that there is an open complaint process and it had to be heard at any point in time by the Board. He stated that if the complainant wasn't satisfied, they could appeal to the Attorney General. He stated that there are recapture benefits five years after the project is closed. He stated that every IDA benefit is triggered by a capital investment event not by employment event. He stated that it seemed to create an approval and regulatory structure that pretty much terminated operations. He stated that it was known that Syracuse China was a struggling plant but next to Syracuse China is Southern Wine. He stated that OCIDA and the Empire Zone program worked so hard to get Southern Wine to go on that site. He stated that the land was purchased from Libby and that investment occurred because of the IDA and Empire Zone Program stepping forward.

Upon a motion by Gregg Kidd, seconded by William Towsley, the OCIDA Board approved a resolution contributing \$500.00 to ESD for an informational program to better educate the community, stakeholders and public opinion leaders about Agency programs and benefits with Robert Baldwin, Joseph Scuderi and Russell Andrews voting yes. Motion was carried.

STAFF ACTIVITIES

No comments.

Upon a motion by William Towsley, seconded by Russell Andrews, the OCIDA Board adjourned the regular Agency meeting at 9:15 am with Robert Baldwin, Gregg Kidd and Joseph Scuderi voting yes. Motion was carried.

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Carolyn May