

Onondaga County Industrial Development Agency
Regular Meeting Minutes
June 11, 2009

The regular meeting of the Onondaga County Industrial Development Agency was held on Thursday, June 11, 2009 at the Eastside Business Center, 1201 East Fayette Street, Syracuse, New York.

Chairperson Robert Baldwin called the meeting to order at 8:10 a.m. with the following:

PRESENT:

Robert Baldwin
Karen Kitney
Russell Andrews
David Knapp
Donna DeSiato

ABSENT:

William Towsley
Joseph Scuderi

ALSO PRESENT:

Mary Beth Primo, Executive Director, Agency
Kim Hall, Management Analyst, Office of Economic Development
Carolyn May, Sr. Economic Development Specialist, Office of Economic Development
Karen Doster, Recording Secretary
Mark Arbon, Agency Counsel, Gilberti Law Firm
Paul Wells, HMT, Inc.
Mario Palma, Upstate Medical Anesthesiology Group, Inc.
Kevin Pole, Bond Schoeneck & King
Karen D'Antonio, Hiscock & Barclay
Shelli Ryan, Gilberti Law Firm
Sue Stanczyk, County Legislature

APPROVAL OF REGULAR MEETING MINUTES – MAY 9, 2009

Upon a motion by Karen Kitney, seconded by David Knapp, the OCIDA Board approved the minutes of the May 9, 2009 regular meeting.

TREASURER'S REPORT

Kim Hall gave a brief review of the OCIDA investments and accounts for the month of May 2009.

Upon a motion by David Knapp, seconded by Karen Kitney, the OCIDA Board approved the Treasurer's Report for the month of May.

PAYMENT OF BILLS – SCHEDULE # 322

Kim Hall gave a brief review of the Payment of Bills, Schedule #322.

Upon a motion by Russell Andrews, seconded by David Knapp, the OCIDA Board approved the Payment of Bills Schedule #322 with General Expenses being \$19,172.77 and Marketing Expenses being \$1,924.

HMT, INCORPORATED – APPLICATION TO THE EMPLOYEE PRODUCTIVITY PROGRAM

The Company was represented by Paul Wells, President of HMT, Inc. Located in Cicero, HMT is a leading industry provider of high voltage electrical testing, repair, maintenance, and engineering services. The Company's highly skilled engineers and technicians service the electric utility, wind, university, and hospital industries. Customers are located throughout the northeastern United States and beyond. The Company is requesting a grant of \$12,500 to support advanced training for twelve technicians and four engineers. The Company employs 43 full-time employees. Average wage of employees to be trained exceeds \$30.00 per hour.

Upon a motion by Russell Andrews, seconded by David Knapp, the OCIDA Board approved a resolution accepting an application to the Employee Productivity Program from HMT, Incorporated, for \$12,500 as part of a \$25,250 program to provide training to 43 full time employees to equip employees with technical training necessary to maintain customer base and attract new customers.

CENTRAL LAND, LLC – LEASE WITH UPSTATE MEDICAL ANESTHESIOLOGY GROUP, INC.

The Company was represented by Mario Palma, Kevin Pole and Karen D'Antonio.

Central Land, LLC would like to enter into a lease with Upstate Medical Anesthesiology Group, Inc. that is currently located at the 550 Harrison Medical Center Complex. Pursuant to Section 9.2 of the Lease Leaseback Agreement dated December 1, 2008, Central Land, LLC requires the Agency's consent to the lease because Upstate Medical Anesthesiology Group, Inc. would be relocating from outside the Town of DeWitt. Upstate Medical Anesthesiology Group Inc's present lease at 550 Harrison expires the end of February 2010. The new location will provide the anesthesiology group with an opportunity to do procedures in the same location as its office to collaborate with another university practice group. The new location will also provide for a greater referral network.

Upon a motion by David Knapp, seconded by Karen Kitney, the OCIDA Board approved a resolution determining that such relocation is reasonably necessary to preserve the competitive position of Upstate Medical Anesthesiology.

Upon a motion by David Knapp, seconded by Russell Andrews, the OCIDA Board approved a resolution granting the Agency's consent to the lease pursuant to Section 9.2 of the Lease Leaseback Agreement.

AMENDMENT OF THE AGENCY UNIFORM TAX EXEMPTION POLICY – GREEN CREDIT

Upon a motion by Karen Kitney, seconded by David Knapp, the OCIDA Board approved a resolution adopting an amendment to the Agency Uniform Tax Exemption Policy, which will align the Green Credit incentive with the newly adopted Local Access Policy.

SOUTHERN CONTAINER – RECONVEYANCE

Upon a motion by David Knapp, seconded by Russell Andrews, the OCIDA Board approved a resolution authorizing the termination of the 1987 and 1997 Agency Installment Sale Agreements and 1999 PILOT and the reconveyance of the Southern Container project facility and addition located at 100 Southern Drive, Town of Camillus and authorizing an officer of the Agency to sign the necessary documents.

GEIS SERVICES FOR THE CLAY BUSINESS PARK

The Agency requested proposals for engineering services to complete a Generic Environmental Impact Statement (GEIS) for the Clay Business Park. The responses were reviewed by the Board and discussion followed. It was determined that additional information is necessary before a decision can be made and that a supplemental RFP will be issued to the companies who responded to the original RFP to acquire the additional information.

BLUE PRINT FUNDING PROGRAM

Agency staff is applying to NYS's Blueprint Funding Program for funding for the Clay Business Park and the Park Street Bridge. The State is requiring project sponsors to commit 10% equity to the projects.

Upon a motion by David Knapp, seconded Russell Andrews, the OCIDA Board approved a resolution authorizing an expenditure of up to \$480,000 for the Clay Business Park and \$95,000 for the Park Street Bridge projects described in OCIDA's June 2009 Blueprint Funding application.

Upon a motion by Karen Kitney, seconded by David Knapp, the OCIDA Board approved a resolution to commence an executive session at 9:02 am to discuss contractual negotiations.

Upon a motion by Russell Andrews, seconded by David Knapp, the OCIDA Board approved a resolution to adjourn executive session at 9:11 am.

Upon a motion by Russell Andrews, seconded by David Knapp, the OCIDA Board adjourned the regular Agency meeting at 9:11 am.

Mary Beth Primo, Executive Director